Procurement Summary - Changes

Date Submitted:	9-Dec-20
Submitted by:	Terri Seay
PSA Number:	2019-018
Supplier Name:	Ten-8 Equipment
General Description:	Type I Ambulances

Contract Information

Contract Type

	Standard PSA Amendment
	Standard Construction PSA Amendment
	PSA Amendment -Exceptions Approved by Counsel
X	Standard Purchase Order
	Other

Current Contract Status (Before Making the Proposed Change)	
Value of Contract:	$ 2,178,090
Revision Level:	Reduction in price
Period of Performance:	18 months
Source of Funds:	(Revenue Agreement)

New Contract Status (Upon Approval of the Proposed Change)			
Added Contract Value:	$ (11,566)		
New Contract Value:	$ 2,166,524		
New Revision Level:			
Period of Performance:	Delivery Upon Completion		
Source of Funds:	Splost & Impact Fees		
E-Verify Required/Obtained:	**Yes**	No	N/A
Debarred/Suspended:	Yes	**No**	
Emergency Procurement:	Yes	**No**	

Proposed Change:

	Increase	Deduction
In Scope		11566
Period of Performance		

	Partial	Complete
Termination		

	Fixed Price	Other
Exercise Option(s):		

Explanation: In FY2019, Procurement issued a request for proposals for the purchase of up to 10 ambulances over a 5 year period. Fire is requesting to purchase 9 ambulances by 12/31/20.

By ordering 9, a quantity discount has been applied in the amount of $11,566 over RFP price. Per RFP established pricing, if ordered before 2021 calendar year, we will save an additional 4%. Overall savings of $81,792 from 2021 price.

Price Evaluation: Procurement re-evaluated pricing after 18 months. after 18 months, pricing was determined in January to be fair and reasonable. Pricing was evaluated against current market prices. Per RFP, Ten-8 will increase price per ambulance by 4% each calendar year.

Other Notes: See pricing summary on following page.

Pricing Summary

Pricing Established in RFP 2019-018

	2020	2021
Base Type I Diesel	$ 227,188.00	$ 236,276.00
options	$ 14,822.00	$ 14,822.00
Type I Total Each	$ 242,010.00	$ 251,098.00
Price for 9 (no discounts)	$ 2,178,090.00	$ 2,259,882.00

	2020 Pricing	2021 Price- 4% increase
Quanitiy (4)	968040	$ 1,004,392.00
qnty discount	-1516	-1516
	$ 966,524.00	**$ 1,002,876.00**
Quantity (5)	1210050	$ 1,255,490.00
qnty discount	-10050	-10050
	$ 1,200,000.00	**$ 1,245,440.00**
total (for 9)	**$ 2,166,524.00**	**$ 2,248,316.00**
Savings over 2021 Price	**$ 81,792.00**	
Savings over RFP price*	$ 11,566.00	$ 11,566.00

*assuming same quanitiy discounts applied